

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. RFB-HPD-231609
OPENED: December 8, 2009
RQS-HPD-1000165

Furnish, deliver and install TANDBERG VIDEO TELECONFERENCING SYSTEM to the Honolulu Police Department, City and County of Honolulu, Honolulu, Hawaii.				EOH ENTERPRISES, LLC DBA ENVISION NETWORKED SOLUTIONS	PROGRESSIVE COMMUNICATIONS LLC.	PROSIS HAWAII, LLC	SEQUOIA TECHNOLOGY LLC	THE AUDIO VISUAL COMPANY
1.	TANDBERG VIDEO TELECONFERENCING							
	SYSTEM complete as specified.							
	<u>Group I:</u>							
	TANDBERG 3000 MXP - Single 42 inch WXGA LCD (384 kbps ISDN/1.5 Mbps IP), P/N 115860							
2.	Unit Bid Price	13	each	\$15,956.87	\$21,900.00	\$15,898.88	\$18,804.00	\$19,230.00
	Total Bid Price			\$207,439.31	\$284,700.00	\$206,685.44	\$244,452.00	\$249,990.00
	Manufacturer's Make and Model Number:			Tandberg 115860	Tandberg 115860	As Listed Above		
3.	TANDBERG 3000 MXP Natural Presenter Package (NPP), P/N 113821NPP							
	Unit Bid Price	13	each	\$1,182.16	\$2,000.00	\$1,015.20	\$1,511.00	\$1,211.00
	Total Bid Price			\$15,368.08	\$26,000.00	\$13,197.60	\$19,643.00	\$15,743.00
	Manufacturer's Make and Model Number:			Tandberg 113821NPP	Tandberg 113821NPP	As Listed Above		
4.	TANDBERG 3000 MXP MultiSite (MS) (Requires NPP), P/N 113821MS							
	Unit Bid Price	13	each	\$1,576.80	\$3,000.00	\$1,522.80	\$1,920.00	\$1,816.00
	Total Bid Price			\$20,498.40	\$39,000.00	\$19,796.40	\$24,960.00	\$23,608.00
	Manufacturer's Make and Model Number:			Tandberg 113821MS	Tandberg 113821MS	As Listed Above		
	TANDBERG 3000 MXP 512 kbps ISDN/2 Mbps IP Option, P/N 1138312							
	Unit Bid Price	13	each	\$1,576.80	\$3,000.00	\$1,522.80	\$1,920.00	\$1,816.00
	Total Bid Price			\$20,498.40	\$39,000.00	\$19,796.40	\$24,960.00	\$23,608.00
	Manufacturer's Make and Model Number:			Tandberg 1138312	Tandberg 1138312	As Listed Above		

5.	Wheel Base option for TANDBERG 3000 MXP Profile Single 42 inch WXGA Plasma, P/N 115074							
	Unit Bid Price	13	each	\$846.99	\$1,190.00	\$841.38	\$990.00	\$951.00
	Total Bid Price			\$11,010.87	\$15,470.00	\$10,937.94	\$12,870.00	\$12,363.00
	Manufacturer's Make and Model Number:			Tandberg 115074	Tandberg 115074	As Listed Above		
6.	TANDBERG Profile 3000MXP Core Support, P/N 115860V31D							
	Unit Bid Price	13	each	\$2,382.18	\$4,370.00	\$2,349.54	\$1,800.00	\$2,484.00
	Total Bid Price			\$30,968.34	\$56,810.00	\$30,544.02	\$23,400.00	\$32,292.00
	Manufacturer's Make and Model Number:			Tandberg 115860V31D	Tandberg 115860V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP I (ITEM NOS. 1 - 6):			\$305,783.40	\$460,980.00	\$300,957.80	\$350,285.00	\$357,604.00
	<u>Group II:</u>							
7.	TANDBERG Collaborator - Single 60 inch Plasma display with interactive Touchscreen and includes NPP software (3Mbps IP), P/N B501750N							
	Unit Bid Price	1	each	\$43,093.14	\$56,000.00	\$39,421.90	\$46,680.00	\$45,438.00
	Total Bid Price			\$43,093.14	\$56,000.00	\$39,421.90	\$46,680.00	\$45,438.00
	Manufacturer's Make and Model Number:			Tandberg B501750N	Tandberg B501750N	As Listed Above		
8.	TANDBERG Collaborator MultiSite (bandwidth upgrade required for full MS function), P/N 501750MS							
	Unit Bid Price	1	each	\$2,102.40	\$4,000.00	\$2,030.40	\$2,520.00	\$2,421.00
	Total Bid Price			\$2,102.40	\$4,000.00	\$2,030.40	\$2,520.00	\$2,421.00
	Manufacturer's Make and Model Number:			Tandberg 501750MS	Tandberg 501750MS	As Listed Above		
9.	TANDBERG Collaborator 2 Mbps ISDN/Ext.Netw./6 Mbps IP, P/N 5017941							
	Unit Bid Price	1	each	\$1,051.20	\$2,000.00	\$1,015.20	\$1,511.00	\$1,211.00
	Total Bid Price			\$1,051.20	\$2,000.00	\$1,015.20	\$1,511.00	\$1,211.00
	Manufacturer's Make and Model Number:			Tandberg 5017941	Tandberg 5017941	As Listed Above		

10.	TANDBERG Collaborator Core Support, P/N B501750NV31D								
	Unit Bid Price	1	each	\$2,756.67	\$5,270.00	\$2,718.90	\$2,520.00	\$2,875.00	
	Total Bid Price			\$2,756.67	\$5,270.00	\$2,718.90	\$2,520.00	\$2,875.00	
	TOTAL BID PRICE FOR GROUP II (ITEM NOS. 7-10):			\$49,003.41	\$67,270.00	\$45,186.40	\$53,231.00	\$51,945.00	
	<u>Group III:</u>								
11.	TANDBERG Field View, P/N 116300								
	Unit Bid Price	4	each	\$5,615.71	\$7,890.00	\$6,033.67	\$7,068.00	\$6,917.00	
	Total Bid Price			\$22,462.84	\$31,560.00	\$24,134.68	\$28,272.00	\$27,668.00	
	Manufacturer's Make and Model Number:			Tandberg 116300	Tandberg 1163000	As Listed Above			
12.	TANDBERG Field View Core Support, P/N 116300V31D								
	Unit Bid Price	4	each	\$821.80	\$780.00	\$810.54	\$720.00	\$857.00	
	Total Bid Price			\$3,287.20	\$3,120.00	\$3,242.16	\$2,880.00	\$3,428.00	
	Manufacturer's Make and Model Number:			Tandberg 116300V31D	Tandberg 116300V31D	As Listed Above			
13.	TANDBERG Field View Application, standalone PC communication software with one seat license, P/N 117303								
	Unit Bid Price	4	each	\$462.64	\$650.00	\$506.78	\$600.00	\$497.00	
	Total Bid Price			\$1,850.56	\$2,600.00	\$2,027.12	\$2,400.00	\$1,988.00	
	Manufacturer's Make and Model Number:			Tandberg 117303	Tandberg 117303	As Listed Above			
14.	TANDBERG Field View Application Core Support, P/N 117303V31D								
	Unit Bid Price	4	each	\$109.23	\$105.00	\$107.73	\$105.00	\$114.00	
	Total Bid Price			\$436.92	\$420.00	\$430.92	\$420.00	\$456.00	
	Manufacturer's Make and Model Number:			Tandberg 117303V31D	Tandberg 117303V31D	As Listed Above			
	TOTAL BID PRICE FOR GROUP III (ITEM NOS. 11-14):			\$28,037.52	\$37,700.00	\$29,834.88	\$33,972.00	\$33,540.00	

Group IV:								
15.	TANDBERG VCS - Control Application including SIP/H323 interworking with 10 local network calls, P/N 1163401							
	Unit Bid Price	1	each	\$14,139.95	\$16,900.00	\$12,376.24	\$13,368.00	\$14,220.00
	Total Bid Price			\$14,139.95	\$16,900.00	\$12,376.24	\$13,368.00	\$14,220.00
	Manufacturer's Make and Model Number:			Tandberg 1163401	Tandberg 1163401	As Listed Above		
16.	TANDBERG VCS Control Core Support, P/N 1163401V31D							
	Unit Bid Price	1	each	\$1,664.40	\$4,350.00	\$1,641.60	\$1,450.00	\$1,736.00
	Total Bid Price			\$1,664.40	\$4,350.00	\$1,641.60	\$1,450.00	\$1,736.00
	Manufacturer's Make and Model Number:			Tandberg 1163401V31D	Tandberg 1163401V31D	As Listed Above		
17.	TANDBERG VCS additional 50 local network calls (100 total), P/N 116341X50							
	Unit Bid Price	2	each	\$16,893.66	\$26,600.00	\$16,519.96	\$23,352.00	
	Total Bid Price			\$33,787.32	\$53,200.00	\$33,039.92	\$46,704.00	\$18,227.00
	Manufacturer's Make and Model Number:			Tandberg 116341X50	Tandberg 116341X50	As Listed Above		
18.	TANDBERG additional 50 network calls (100 total) for VCS Control Core Support, P/N 116341X50V31D							
	Unit Bid Price	2	each	\$2,767.07	\$2,660.00	\$2,729.16	\$2,660.00	
	Total Bid Price			\$5,534.14	\$5,320.00	\$5,458.32	\$5,320.00	\$2,734.00
	Manufacturer's Make and Model Number:			116341X50V31D	Tandberg 116341X50V31D	As Listed Above		
19.	TANDBERG VCS FindMe application, unlimited registrations, P/N 116341U00							
	Unit Bid Price	1	each	\$5,652.39	\$8,900.00	\$5,478.84	\$7,620.00	\$6,099.00
	Total Bid Price			\$5,652.39	\$8,900.00	\$5,478.84	\$7,620.00	\$6,099.00
	Manufacturer's Make and Model Number:			Tandberg 116341U00	Tandberg 116341U00	As Listed Above		
TOTAL BID PRICE FOR GROUP IV (ITEM NOS. 15-19):				\$60,778.20	\$88,670.00	\$57,994.92	\$74,462.00	\$43,016.00

Group V:								
20.	TANDBERG VCS Expressway Application with 5 traversal calls, P/N 1163402							
	Unit Bid Price	1	each	\$14,711.54	\$17,800.00	\$11,547.88	\$14,016.00	\$14,837.00
	Total Bid Price			\$14,711.54	\$17,800.00	\$11,547.88	\$14,016.00	\$14,837.00
	Manufacturer's Make and Model Number:			Tandberg 1163402	Tandberg 1163402	As Listed Above		
21.	TANDBERG VCS Expressway Core Support, P/N 1163402V31D							
	Unit Bid Price	-1	each	\$1,664.40	\$4,350.00	\$1,641.60	\$2,078.81	\$1,736.00
	Total Bid Price			\$1,664.40	\$4,350.00	\$1,641.60	\$2,078.81	\$1,736.00
	Manufacturer's Make and Model Number:			Tandberg 1163402V31D	Tandberg 1163402V31D	As Listed Above		
22.	TANDBERG VCS additional 10 traversal calls, P/N 116341Y10							
	Unit Bid Price	1	each	\$8,573.85	\$13,500.00	\$8,455.60	\$10,800.00	\$9,251.00
	Total Bid Price			\$8,573.85	\$13,500.00	\$8,455.60	\$10,800.00	\$9,251.00
	Manufacturer's Make and Model Number:			Tandberg 116341Y10	Tandberg 116341Y10	As Listed Above		
23.	TANDBERG additional 10 traversal calls for VCS Expressway Core Support, P/N 116341Y10V31D							
	Unit Bid Price	1	each	\$1,404.34	\$1,350.00	\$1,384.56	\$1,350.00	\$1,465.00
	Total Bid Price			\$1,404.34	\$1,350.00	\$1,384.56	\$1,350.00	\$1,465.00
	Manufacturer's Make and Model Number:			Tandberg 116341Y10V31D	Tandberg 116341Y10V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP V (ITEM NOS. 20-23):			\$26,354.13	\$37,000.00	\$23,029.64	\$28,244.81	\$27,289.00
Group VI:								
24.	MCU-4220 40 Port Enterprise MCU, P/N 194220A							
	Unit Bid Price	3	each	\$85,803.33	\$125,900.00	\$79,813.64	\$99,600.00	\$89,270.00
	Total Bid Price			\$257,409.99	\$377,700.00	\$239,440.92	\$298,800.00	\$267,810.00
	Manufacturer's Make and Model Number:			Tandberg 194220A	Tandberg 194220A	As Listed Above		

25.	TANDBERG MCU 40 Port Core Support, P/N 194220AV31D							
	Unit Bid Price	3	each	\$12,378.98	\$18,170.00	\$12,209.40	\$11,807.10	\$12,911.00
	Total Bid Price			\$37,136.94	\$54,510.00	\$36,628.20	\$35,421.30	\$38,733.00
	Manufacturer's Make and Model Number:			Tandberg 194220AV31D	Tandberg 194220AV31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP VI (ITEM NOS. 24-25):			\$294,546.93	\$432,210.00	\$276,069.12	\$334,221.30	\$306,543.00
	<u>Group VII:</u>							
26.	TMS Server appliance preinstalled with TANDBERG Management Suite and Scheduler with 25 system license, P/N 1158001							
	Unit Bid Price	1	each	\$13,181.46	\$14,500.00	\$10,516.00	\$11,640.00	\$12,936.00
	Total Bid Price			\$13,181.46	\$14,500.00	\$10,516.00	\$11,640.00	\$12,936.00
	Manufacturer's Make and Model Number:			Tandberg 1158001	Tandberd 1158001	As Listed Above		
27.	TANDBERG TMS Server Core Support, P/N 1158001V31D							
	Unit Bid Price	1	each	\$2,423.79	\$6,000.00	\$2,390.58	\$2,200.00	\$2,528.00
	Total Bid Price			\$2,423.79	\$6,000.00	\$2,390.58	\$2,200.00	\$2,528.00
	Manufacturer's Make and Model Number:			Tandberg 1158001V31D	Tandberg 1158001V31D	As Listed Above		
28.	TANDBERG Management Suite additional 25 systems (75 total), P/N 113612S25							
	Unit Bid Price	3	each	\$2,864.30	\$4,510.00	\$2,921.36	\$3,960.00	\$3,090.00
	Total Bid Price			\$8,592.90	\$13,530.00	\$8,764.08	\$11,880.00	\$9,270.00
	Manufacturer's Make and Model Number:			Tandberg 113612S25	Tandberg 113612S25	As Listed Above		
29.	TANDBERG additional 25 systems (75 total) for TMS Server Core Support, P/N 113612S25V31D							
	Unit Bid Price	3	each	\$1,664.40	\$1,600.00	\$1,641.60	\$1,080.00	\$1,736.00
	Total Bid Price			\$4,993.20	\$4,800.00	\$4,924.80	\$3,240.00	\$5,208.00
	Manufacturer's Make and Model Number:			Tandberg 113612S25V31D	Tandberg 113612S25V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP VII (ITEM NOS. 26-29):			\$29,191.35	\$38,830.00	\$26,595.46	\$28,960.00	\$29,942.00

<u>Group VIII:</u>								
30.	TANDBERG Content Server - 5 recording ports and 2 live output, P/N.1153601							
	Unit Bid Price	1	each	\$26,651.42	\$36,600.00	\$23,830.76	\$27,600.00	\$27,079.00
	Total Bid Price			\$26,651.42	\$36,600.00	\$23,830.76	\$27,600.00	\$27,079.00
	Manufacturer's Make and Model Number:			Tandberg 1153601	Tandberg 1153601	As Listed Above		
31.	TANDBERG Content Server Core Support, P/N 1153601V31D							
	Unit Bid Price	1	each	\$3,276.79	\$5,900.00	\$3,231.90	\$3,000.00	\$3,418.00
	Total Bid Price			\$3,276.79	\$5,900.00	\$3,231.90	\$3,000.00	\$3,418.00
	Manufacturer's Make and Model Number:			Tandberg 1153601V31D	Tandberg 1153601V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP VIII (ITEM NOS. 30-31):			\$29,928.21	\$42,500.00	\$27,062.66	\$30,600.00	\$30,497.00
<u>Group IX:</u>								
32.	TANDBERG Movi TMS 25 additional user licenses, P/N 113612M25							
	Unit Bid Price	1	each	\$1,905.30	\$3,000.00	\$2,428.10	\$2,340.00	\$4,036.00
	Total Bid Price			\$1,905.30	\$3,000.00	\$2,428.10	\$2,340.00	\$4,036.00
	Manufacturer's Make and Model Number:			Tandberg 113612M25	Tandberg 113612M25	As Listed Above		
33.	TANDBERG Movi TMS 25 additional user licenses Core Support, P/N 113612M25V31D							
	Unit Bid Price	1	each	\$374.49	\$5,860.00	\$369.36	\$380.00	\$434.00
	Total Bid Price			\$374.49	\$5,860.00	\$369.36	\$380.00	\$434.00
	Manufacturer's Make and Model Number:			Tandberg 113612M25V31D	Tandberg 113612M25V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP IX (ITEM NOS. 32-33):			\$2,279.79	\$8,860.00	\$2,797.46	\$2,720.00	\$4,470.00

Group X:								
34.	TANDBERG E20 SIP Video VoIP Phone (SIP 1152 kbps), P/N 116700							
	Unit Bid Price	53	each	\$1,027.87	\$1,490.00	\$1,161.90	\$1,260.00	\$1,436.09
	Total Bid Price			\$54,477.11	\$78,970.00	\$61,580.70	\$66,780.00	\$76,112.77
	Manufacturer's Make and Model Number:			Tandberg 116700	Tandberg 116700	As Listed Above		
35.	TANDBERG E20 Core Support, P/N 116700V31D							
	Unit Bid Price	53	each	\$156.04	\$150.00	\$153.90	\$145.00	\$163.00
	Total Bid Price			\$8,270.12	\$7,950.00	\$8,156.70	\$7,685.00	\$8,639.00
	Manufacturer's Make and Model Number:			Tandberg 116700V31D	Tandberg 116700V31D	As Listed Above		
	TOTAL BID PRICE FOR GROUP X (ITEM NOS. 34-35):			\$62,747.23	\$86,920.00	\$69,737.40	\$74,465.00	\$84,751.77
Group XI:								
36.	TANDBERG FieldView Ex, Includes: Ex Approved FieldView Device with power and I/O sleds, P/N 118030							
	Unit Bid Price	1	each	\$14,163.83	\$19,900.00	\$14,253.98	\$18,000.00	\$14,636.00
	Total Bid Price			\$14,163.83	\$19,900.00	\$14,253.98	\$18,000.00	\$14,636.00
	Manufacturer's Make and Model Number:			Tandberg 118030	Tandberg 118030	As Listed Above		
37.	TANDBERG FieldView Ex Core Support, P/N 118030V31D							
	Unit Bid Price	1	each	\$3,027.13	\$2,910.00	\$2,985.66	\$2,910.00	\$3,158.00
	Total Bid Price			\$3,027.13	\$2,910.00	\$2,985.66	\$2,910.00	\$3,158.00
	Manufacturer's Make and Model Number:			Tandberg 118030V31D	Tandberg 118030V31D	As Listed Above		
38.	TANDBERG FieldView Application, standalone PC communication software with one seat license, P/N 117303							
	Unit Bid Price	1	each	\$462.64	\$650.00	\$564.28	\$600.00	\$445.00
	Total Bid Price			\$462.64	\$650.00	\$564.28	\$600.00	\$445.00
	Manufacturer's Make and Model Number:			Tandberg 117303	Tandberg 117303	As Listed Above		

39.	TANDBERG FieldView Client Application Core Support, P/N 117303V31D							
	Unit Bid Price	1	each	\$109.23	\$105.00	\$107.73	\$105.00	\$114.00
	Total Bid Price			\$109.23	\$105.00	\$107.73	\$105.00	\$114.00
	Manufacturer's Make and Model Number:			Tandberg 117303V31D	Tandberg 117303V31D			
	TOTAL BID PRICE FOR GROUP XI (ITEM NOS. 36-39):			\$17,762.83	\$23,565.00	\$17,911.65	\$21,615.00	\$18,353.00
	<u>Group X (XII):</u>							
40.	Technical Assistance Time ("Open Block")							
	Unit Bid Price	40	hours	\$130.96	\$125.00	\$140.00	\$85.00	\$110.00
	Total Bid Price			\$5,238.40	\$5,000.00	\$5,600.00	\$3,400.00	\$4,400.00
41.	"Train-the-Trainer" Classes (two 8 hour days)							
	Unit Bid Price	2	days	\$1,230.00	\$1,000.00	\$1,080.00	\$85 PER HR	\$680.00
	Total Bid Price			\$2,460.00	\$2,000.00	\$2,160.00	\$1,360.00	\$1,360.00
42.	Overview/User Classes (1-1/2 hours)							
	Unit Bid Price	4	each	\$230.63	\$125.00	\$300.00	\$85 PER HR	\$128.00
	Total Bid Price			\$922.52	\$500.00	\$1,200.00	\$127.50	\$512.00
43.	Shipping Costs							
	Unit Bid Price	1	each	\$8,895.00	\$6,022.05	\$16,373.81	\$18,000.00	\$21,613.00
	Total Bid Price			\$8,895.00	\$6,022.05	\$16,373.81	\$18,000.00	\$21,613.00
44.	Taxes							
	Unit Bid Price	1	each	\$43,535.53	\$63,059.61	\$42,526.34	\$0.00	\$48,853.86
	Total Bid Price			\$43,535.53	\$63,059.61	\$42,526.34	\$0.00	\$48,853.86
	TOTAL BID PRICE FOR GROUP X (XII) (ITEM NOS. 40-44):			\$61,051.45	\$76,581.66	\$67,860.15	\$22,887.50	\$76,738.86
	TOTAL BID PRICE FOR ALL GROUPS (ITEM NOS. 1-44):			\$967,464.45	\$1,401,086.66	\$945,037.54	\$1,055,663.61	\$1,064,689.63
	Delivery in Calendar Days:	60	Days					
	Name/address of local serv & repair facility:			EOH Enterprises, LLC dba Envision Networked Solutions 1051 Bethel Street Honolulu, Hawaii 96813	Progressive Communications 500 Ala Moana Blvd., Suite 2-230 Honolulu, Hawaii 96813	Prosis Hawaii 45-955 Kamehameha Hwy #404 Kaneohe, HI 96744	Reference 6.1 in the Proposal.	The Audio Visual Company 98-820 Moanalua Rd. Aiea, HI 96701